



# John Greene

CISSP, CEH, BSc, MSc

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## Summary

Driven & curious IT professional. I enjoy learning new skills and sharing my knowledge via e-books, my YouTube channel and in person class & hands-on labs. **Expertise:** Product Management, Sales (Pre & Post) Consulting, Cloud Architecture, RFP responses, Training Delivery, Mentoring, Tech Support. Multi-cloud competitive analysis.

## Professional Experience

**Author – Cardano for the Masses - Date:** July 2022 – present

I wrote and published a book on Cardano, more details at [www.cardanobook.com](http://www.cardanobook.com). It was the 2<sup>nd</sup> book listed on bookToken.io and sold 522 units the first day.

**Principal Product Manager – Oracle Cloud Infrastructure Date:** Jan 2020 – present

I am PM for one of OCI's most anticipated upcoming services: OCI GraphQL Service (GA 2022). My responsibilities include product planning, positioning, collateral creation, go-to-market strategy and field enablement. I work with engineering and architecture teams to take our implementation of the GraphQL spec through development to production. I represent Oracle on the GraphQL Foundation working group.

I was previously PM for Application Migration Service (AMS). AMS migrates applications from OCI (Classic) to OCI.

**Senior Technical Program Manager – Oracle Cloud Infrastructure Date:** June 2018 – Jan 2020

I delivered training & hands-on labs across EMEA to OCI staff, customers & partners. My team was responsible for writing and maintaining the question bank for OCI Architect Pro Exam, as well as organising and proctoring in person and online OCI exams across EMEA. In 2 years, we achieved 100,000 certifications in 166 countries worldwide.

**Senior Oracle Cloud Architect (Security) Date:** May 2017 – June 2018

I was promoted to Senior Cloud Architect with focus on security. I created many demos and videos to evangelise Oracle Cloud such as [Oracle's Cloud Security Services Explained](#). My YouTube channel 'Ora Tube' has 300+ demos and 2k+ subscribers. I achieved 'Oracle Cloud Infrastructure Architect Professional' certification (See [credential](#))

**Oracle Cloud Architect (IaaS & PaaS) Date:** Jan 2015 – April 2017

My role was to support Oracle Digital Account Managers covering the UK & Ireland Market. My team cut down the average sales cycle times by 50% and delivered a more efficient organisation, elevating cloud growth by 25% annually. Like many with AWS background, OCI was of interest since 2016, I wrote this article upon its release: [Oracle's Next Generation infrastructure](#)

**Cloud Security Analyst Amazon Web Services Date:** May 2014 – Jan 2015

Member of 'Absolution' team, aka Cloud Abuse Global: Monitor, analyse abuse reports & logs preventing abusive network traffic from EC2 users globally. Supported compromised users, rectifying abusive traffic and removal of malicious/illegal content. Throttling users' ports/instances. Mentor, train and develop new hires to the team.

**Tech Support Amazon Web Services Date:** March 2012 – May 2014

Tier 1 Tech Support for AWS customers. Supporting AWS customers across the full suite of cloud services. Handling escalations of complex and sensitive cases. Mentoring new hires. Liaising directly with service teams. Writing & delivering training to peers on product features over video conferencing and in person (Dublin, Cape Town).

I created several Exam Primers Android apps to help others taking exams, "[GreeneLight](#) published 5 applications on Google Play, 185 people rated these apps with an average rating of 4.12!"  
Additional Work Experience details available on my [LinkedIn profile](#).

## Education

**Product Management:** [Transforming Opportunities into Great Products](#)      **Stanford University**

**MSc in Digital Currencies:**                      **University of Nicosia**

Intro to Digital Currencies, Open Financial Systems, Money & Banking, Regulation & Digital Currencies, Blockchain Technology & Applications, Emerging Topics & Practical Considerations in Blockchains, Digital Currencies in the Developing World, Financial markets & Alternative Investments, Principles of Disruptive Innovation

**IBEC Cert in Management (HETAC Level 7 Special Purpose Award)**

Modules included Organisational Behaviour, Communication, Presentational skills, Self & Others, Motivation, Leadership, Employment Law, Finance, Performance Management, and Strategy.

**Advanced Diploma in Web Development:**      **Dublin Business School:**

Earned a 'Distinction' for diploma course which explored a wide range of technologies and current best practices when building & maintaining database-driven websites.

**Higher Diploma in Software Engineering:** **Maynooth University**

Modules included: Rigorous Software Process, Mathematics & Theory of Computer Science, Requirements Engineering & System Design, Software Testing, C++ Programming

**BSc in Applied Computing:**                      **Waterford IT**

Commercial stream: Accounting, Marketing, Artificial Intelligence, Computer Architecture, Programming in C++ & Java. For my work placement I worked as a Business Analyst at Marconi PLC, manufacturing plant in Swords Business Park.

## Certifications

- **Oracle Cloud Infrastructure Certified Architect Professional** ([credential](#))
- **CISSP** - Certified Information Systems Security Professional --- License # 554628
- **C|EH v8** - Certified Ethical Hacker --- EC-Council. Achieved February 2015
- **LPI (Linux Professional Institute)** certified (LPI ID LPI000281000, Verification Code: qn73kavr8s)
- ...further 20+ Licences & Certification on my [LinkedIn profile](#).

## Publications

[Cardano for the Masses](#) (2022) See also [www.cardanbook.com](#)

[AWSoeasy: Amazon Web Services Unofficial User Guide](#) (2015) Kindle Direct Publishing

## Hobbies

Reading, travelling & attending meetups... I'm a regular runner & volunteer with [IMRA](#) (Irish Mountain Running Association). I play the bodhrán in local Irish music group.

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